

TOBACCO WEEKLY REPORT

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WEEKLY REPORT: 29 ENDING 17 JULY 2020

1.1 AUCTION FLOOR SALES PERFORMANCE DAY 53 AS AT 14-07-2020

SEASONAL	TSF	BTF	PTF	TOTAL AUCTION	TOTAL CONTRACT	TOTAL 2020	TOTAL 2019	% CHANGE
Mass sold(kg)	4,557,580	763,862	983,852	6,305,294	132,800,591	139,105,885	157,805,161	-11.85
Value(US\$)	12,995,779	1,944,144	2,550,375	17,490,298	318,951,253	336,441,551	291,906,588	15.26
Avg.price US\$/kg	2.85	2.55	2.59	2.77	2.4	2.42	1.85	30.75
Rejected %	12.76%	13.11%	16.32%	13.35%	2.89%	3.46%	5.73%	-39.58
Bales laid	71,409	11,039	15,121	97,569	1,692,742	1,790,311	2,149,282	-16.70
Bales Sold	62,300	9,592	12,653	84,545	1,643,826	1,728,371	2,026,218	-14.70
Rejected Bales	9,109	1,447	2,468	13,024	48,916	61,940	123,064	-49.67
Highest Price	4.99	4.99	4.99	4.99	6.60	6.60	5.75	14.78
Lowest Price	0.10	0.10	0.20	0.10	0.10	0.10	0.10	0
Avg.Bale Weight (kg)	73	80	78	75	81	80	78	3.34

1.2 CONTRACT SALES PERFORMANCE DAY 53 AS AT 14-07-2020

SEASONAL	Mass sold(kg)	Value(US\$)	Ave.price US\$/kg	Rejection %	Bales laid	Bales Sold	Rejected Bales	AVG. BALE WEIGHT	Highest Price	Lowest Price
MASHONALAND TOBACCO COMPANY	16,834,134	41,218,867	2.45	2.71%	243,271	236,670	6,601	71	5.70	0.10
NORTHERN	16,065,783	42,259,145	2.63	2.69%	172,547	167,910	4,637	96	5.40	0.10
PREMIUM	15,734,746	35,438,084	2.25	0.62%	207,311	206,019	1,292	76	5.30	0.10
TIAN ZE	15,327,744	48,258,142	3.15	3.79%	147,172	141,593	5,579	108	5.55	0.10
ZIMBABWE LEAF TOBACCO COMPANY	13,395,371	32,043,721	2.39	3.43%	166,542	160,834	5,708	83	5.20	0.10
VOEDSEL	9,730,663	21,122,288	2.17	0.61%	127,290	126,518	772	77	6.60	0.10
CURVERID	8,678,602	21,307,119	2.46	4.92%	111,362	105,880	5,482	82	5.50	0.10
BOOSTAFRICA	7,249,338	15,276,307	2.11	0.41%	100,115	99,703	412	73	5.20	0.10
ETHICAL	3,846,430	7,654,820	1.99	2.01%	56,176	55,048	1,128	70	5.60	0.20
CONSOLIDATED TOBACCO PROCESSORS	3,825,008	7,291,408	1.91	2.89%	53,259	51,721	1,538	74	5.40	0.10
SHASHA	3,236,973	6,437,524	1.99	2.41%	41,008	40,021	987	81	5.45	0.30
GOLD LEAF	2,748,039	5,487,923	2.00	8.14%	38,542	35,406	3,136	78	5.30	0.20
AGRITRADE	2,361,139	5,245,138	2.22	2.21%	34,297	33,538	759	70	5.20	0.20
AQUA	1,834,512	4,175,660	2.28	8.39%	27,104	24,831	2,273	74	5.40	0.30
SUB SAHARA	1,697,861	2,938,135	1.73	4.93%	24,152	22,962	1,190	74	5.50	0.10
GRANDINCORE	1,645,060	3,605,681	2.19	3.69%	23,307	22,448	859	73	5.10	0.10
PAMUKA	1,238,185	2,604,210	2.10	5.53%	17,115	16,168	947	77	5.40	0.20
KRATOS	949,089	2,389,549	2.52	6.95%	11,834	11,011	823	86	5.20	0.10
ONHARDT	839,688	1,840,808	2.19	7.62%	13,430	12,407	1,023	68	5.25	0.20
CENTRAL LEAF	702,745	1,354,722	1.93	2.85%	10,306	10,012	294	70	5.30	0.10
GOLDERN BARN TOBACCO	684,108	1,679,465	2.45	6.32%	9,456	8,858	598	77	5.20	0.20
INTEROLL	633,826	1,419,838	2.24	4.21%	8,929	8,553	376	74	5.25	0.10
INTERCONTINENTAL LEAF TOBACCO	618,675	1,827,822	2.95	1.34%	6,564	6,476	88	96	5.40	0.20
MUNAKIRI	455,879	1,009,687	2.21	4.37%	6,500	6,216	284	73	5.10	0.10
HURUYADZO	439,885	811,362	1.84	3.00%	5,858	5,682	176	77	5.10	0.10
J & P TOBACCO	436,585	894,945	2.05	7.18%	6,383	5,925	458	74	5.25	0.10
BIGWAY	407,109	845,998	2.08	5.08%	5,884	5,585	299	73	5.50	0.10
BERGATTAL	388,059	922,560	2.38	6.63%	5,356	5,001	355	78	5.20	0.10
MAJESTIC	316,257	584,144	1.85	11.65%	4,728	4,177	551	76	5.10	0.30
MBALUK TOBACCO	294,366	695,730	2.36	4.32%	4,100	3,923	177	75	5.20	0.10
PREMIER CONTRACT	184,731	310,454	1.68	4.01%	2,844	2,730	114	68	5.15	0.10
TOTAL CONTRACT	132,800,591	318,951,253	2.40	2.89%	1,692,742	1,643,826	48,916	81	6.60	0.10

1.3 MASS DELIVERED BY PROVINCE - AUCTION

PROVINCE	A1	A2	Communal	Small Scale Comm	2020	2019	Variance
MASHONALAND CENTRAL	788,051	147,318	1,516,663	139,868	2,591,900	8,641,267	-70
MASHONALAND WEST	479,670	179,508	843,124	83,534	1,585,836	6,277,548	-75
MASHONALAND EAST	352,574	144,557	513,923	83,297	1,094,351	3,778,254	-71
MANICALAND	456,400	41,344	409,434	66,767	973,945	2,636,788	-63
MIDLANDS	10,680		25,489	1,340	37,509	79,806	-53
MASVINGO	10,645	762	5,687	332	17,426	68,080	-74
MATEBELELAND		218			218		0
GRAND TOTAL	2,099,388	514,042	3,316,481	375,383	6,305,294	21,489,282	-71

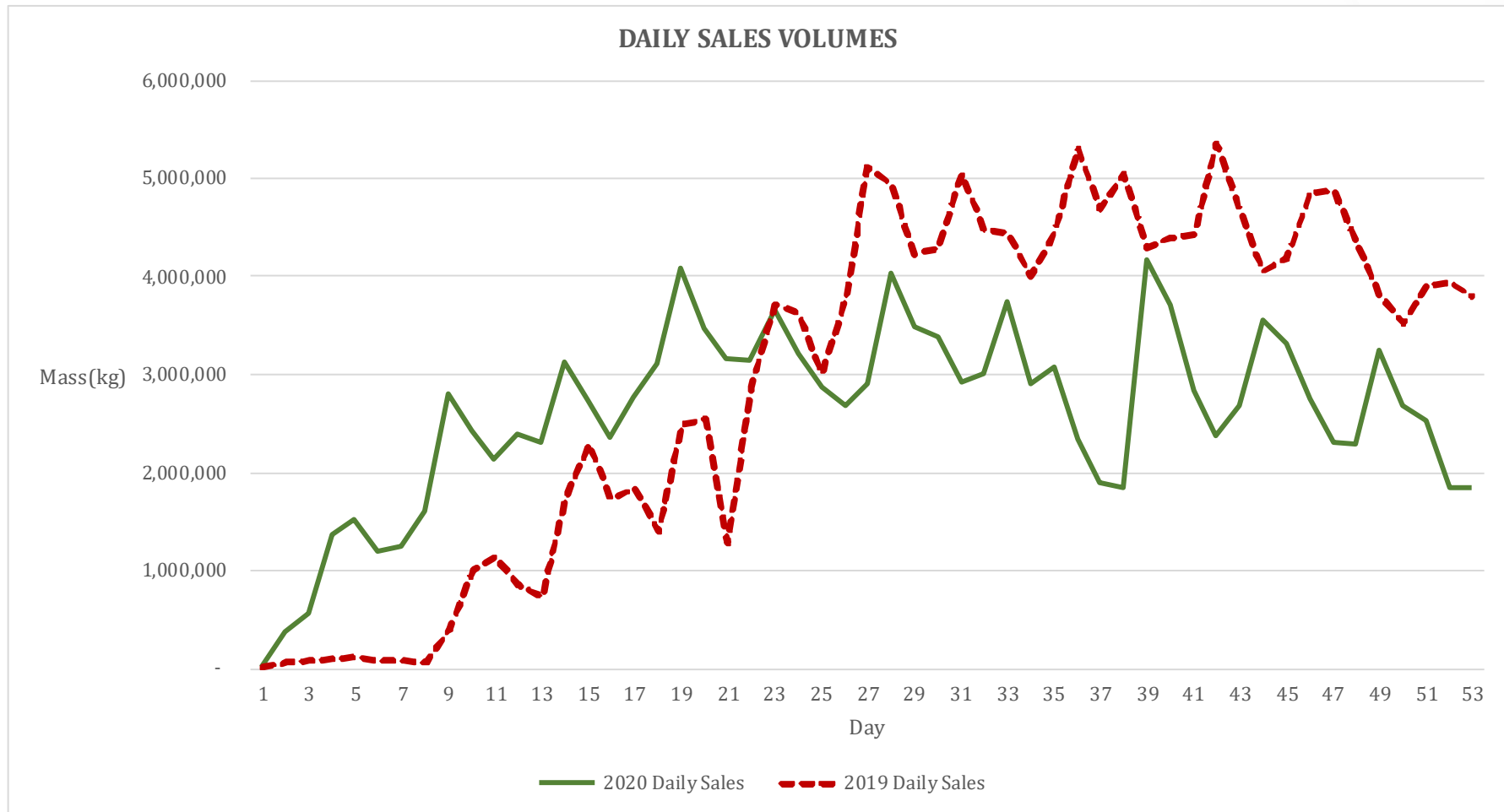
1.4 MASS DELIVERED BY PROVINCE - CONTRACT

PROVINCE	A1	A2	Communal	Small Scale Comm	2020	2019	Variance
MASHONALAND WEST	9,338,874	11,052,819	21,932,009	3,351,523	45,675,225	47,591,502	-4
MASHONALAND CENTRAL	12,757,289	7,175,054	16,655,635	1,989,759	38,577,737	49,978,407	-23
MASHONALAND EAST	6,086,782	13,725,257	3,601,129	2,992,593	26,405,761	21,783,388	21
MANICALAND	7,953,618	5,479,063	6,756,810	1,940,933	22,130,424	16,194,364	37
MIDLANDS	16,420	19,668	57,759	5,072	98,919	124,196	-20
MASVINGO	9,342	7,428	18,235	12,440	47,445	48,517	-2
MATEBELELAND						633	-100
GRAND TOTAL	36124708.68	37420323.6	48973944.89	10281613.9	132,800,591	135,726,469	- 2

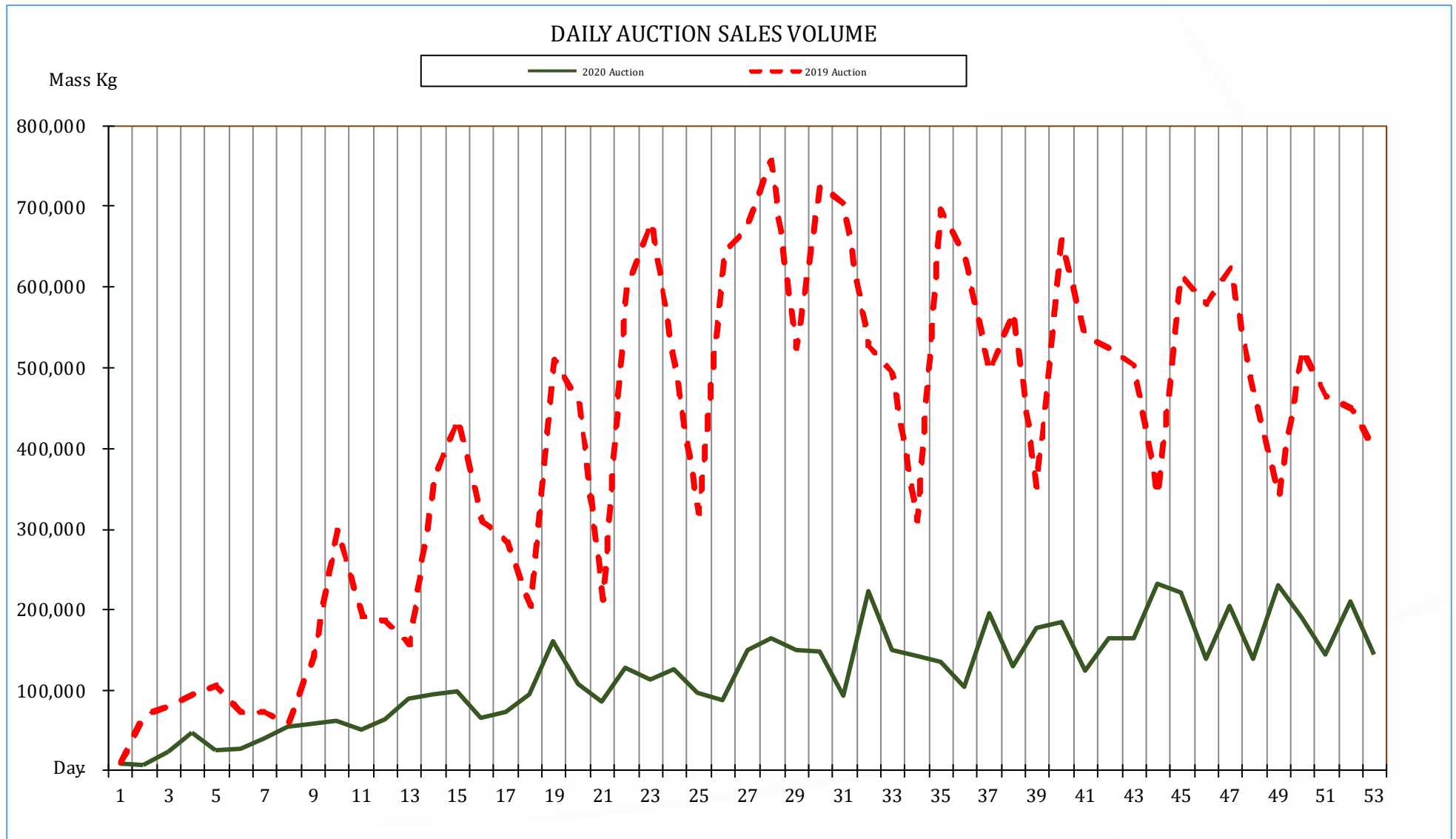
1.4 BUYER'S PURCHASES DAY 53 AS AT 14-07-2020

BUYING CO:	TSF		BTF		PREMIER		TOTAL AUCTION		CONTRACT PURCHASES		GRAND TOTAL		AVERAGE PRICES USD/KG
	MASS	USD	MASS	USD	MASS	USD	MASS	USD	MASS	USD	MASS	USD	
MASHONALAND TOBACCO COMPANY	629,527	2,380,477	88,412	256,617	114,264	371,275	832,203	2,840,164	16,834,134	41,218,867	17,666,337	44,059,031	2.49
NORTHERN									16,065,783	42,259,145	16,065,783	42,259,145	2.63
TIAN ZE	484,777	2,049,759	91,103	393,774	88	340	575,968	2,443,873	15,327,744	48,258,142	15,903,712	50,702,015	3.19
PREMIUM	53,139	103,306					53,139	103,306	15,734,746	35,438,084	15,787,885	35,541,390	2.25
ZIMBABWE LEAF TOBACCO COMPANY	287,075	598,816	67,994	144,757	113,831	224,233	468,900	967,806	13,395,371	32,043,721	13,864,271	33,011,527	2.38
VOEDEL	405,250	767,006					405,250	767,006	9,730,663	21,122,288	10,135,913	21,889,293	2.16
CURVERID									8,678,602	21,307,119	8,678,602	21,307,119	2.46
BOOSTAFRICA	166,246	366,293	29,736	56,184			195,982	422,477	7,249,338	15,276,307	7,445,320	15,698,784	2.11
ETHICAL									3,846,430	7,654,820	3,846,430	7,654,820	1.99
CONSOLIDATED TOBACCO PROCESSORS									3,825,008	7,291,408	3,825,008	7,291,408	1.91
SHASHA	98,509	164,398			40,491	65,197	139,000	229,595	3,236,973	6,437,524	3,375,973	6,667,119	1.97
GOLD LEAF									2,748,039	5,487,923	2,748,039	5,487,923	2.00
AGRITRADE									2,361,139	5,245,138	2,361,139	5,245,138	2.22
AQUA									1,834,512	4,175,660	1,834,512	4,175,660	2.28
SUB SAHARA									1,697,861	2,938,135	1,697,861	2,938,135	1.73
GRANDINCORE									1,645,060	3,605,681	1,645,060	3,605,681	2.19
INTERCONTINENTAL LEAF TOBACCO	639,815	1,892,523	140,319	325,822	149,145	389,472	929,279	2,607,818	618,675	1,827,822	1,547,954	4,435,640	2.87
PAMUKA									1,238,185	2,604,210	1,238,185	2,604,210	2.10
COUNTRY AGRO INTERNATIONAL	710,553	1,257,808	184,614	319,944	219,128	371,416	1,114,295	1,949,168			1,114,295	1,949,168	1.75
KRATOS									949,089	2,389,549	949,089	2,389,549	2.52
ONHARDT									839,688	1,840,808	839,688	1,840,808	2.19
CENTRAL LEAF									702,745	1,354,722	702,745	1,354,722	1.93
GOLDERN BARN TOBACCO									684,108	1,679,465	684,108	1,679,465	2.45
ACHIEVERS LEAF TOBACCO	662,414	2,161,761					662,414	2,161,761			662,414	2,161,761	3.26
INTEROLL									633,826	1,419,838	633,826	1,419,838	2.24
VICTORY RISKS	333,913	1,072,256	42,031	117,990	113,502	375,818	489,446	1,566,064			489,446	1,566,064	3.20
MUNAKIRI									455,879	1,009,687	455,879	1,009,687	2.21
MAJESTIC	12,485	45,965	119,653	329,065			132,138	375,030	316,257	584,144	448,395	959,174	2.14
HURUYADZO									439,885	811,362	439,885	811,362	1.84
J & P TOBACCO									436,585	894,945	436,585	894,945	2.05
BIGWAY									407,109	845,998	407,109	845,998	2.08
BERGATTAL									388,059	922,560	388,059	922,560	2.38
MBALUK TOBACCO									294,366	695,730	294,366	695,730	2.36
VISION LEAF TOBACCO					233,359	752,691	233,359	752,691			233,359	752,691	3.23
PREMIER CONTRACT									184,731	310,454	184,731	310,454	1.68
NORTON LEAF	70,897	134,884					70,897	134,884			70,897	134,884	1.90
TOTAL	4,557,580	12,995,779	763,862	1,944,144	983,852	2,550,375	6,305,294	17,490,298	132,800,591	318,951,253	139,105,885	336,441,551	2.42

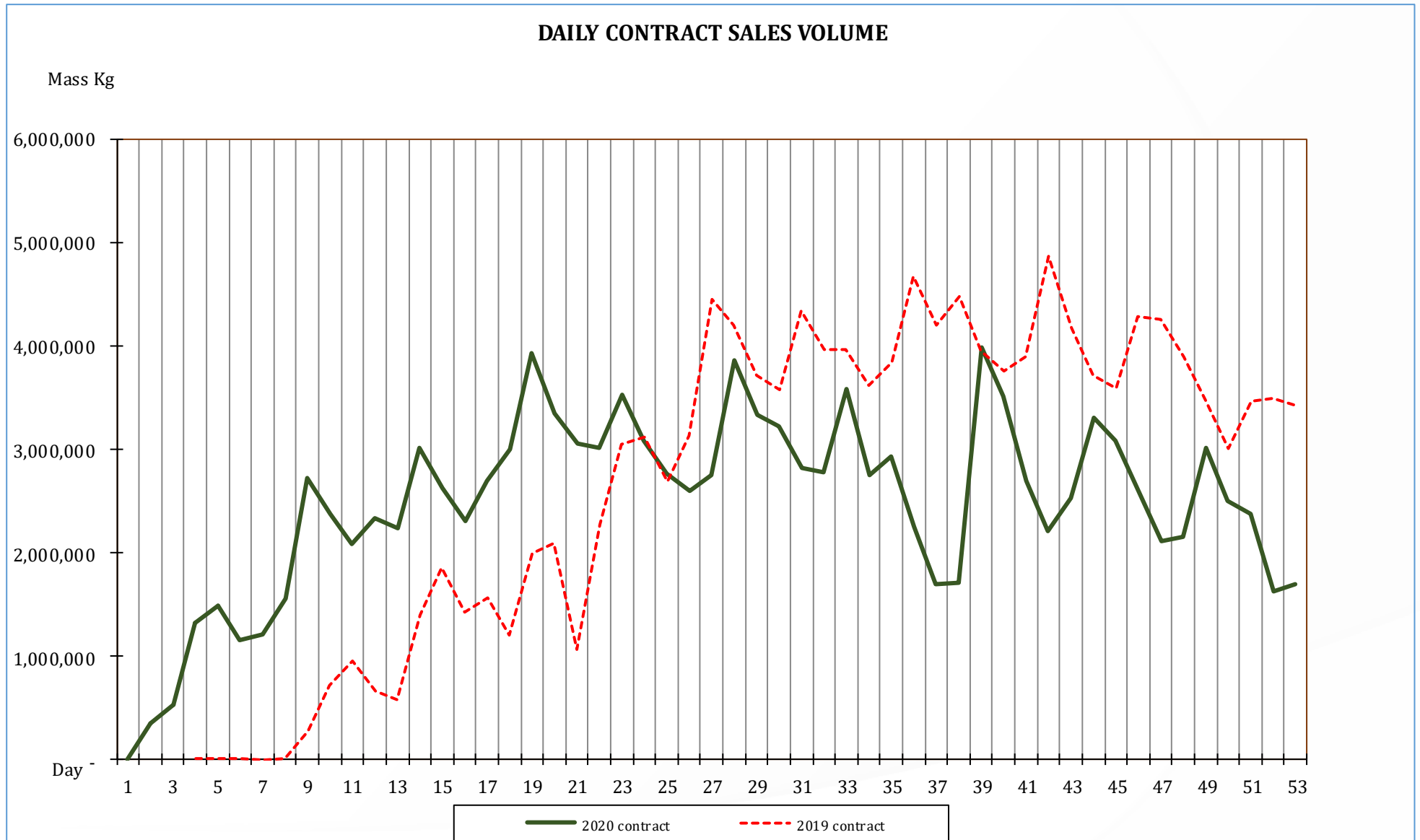
2.0 DAILY VOLUMES DELIVERY TREND — 2019 VS 2020



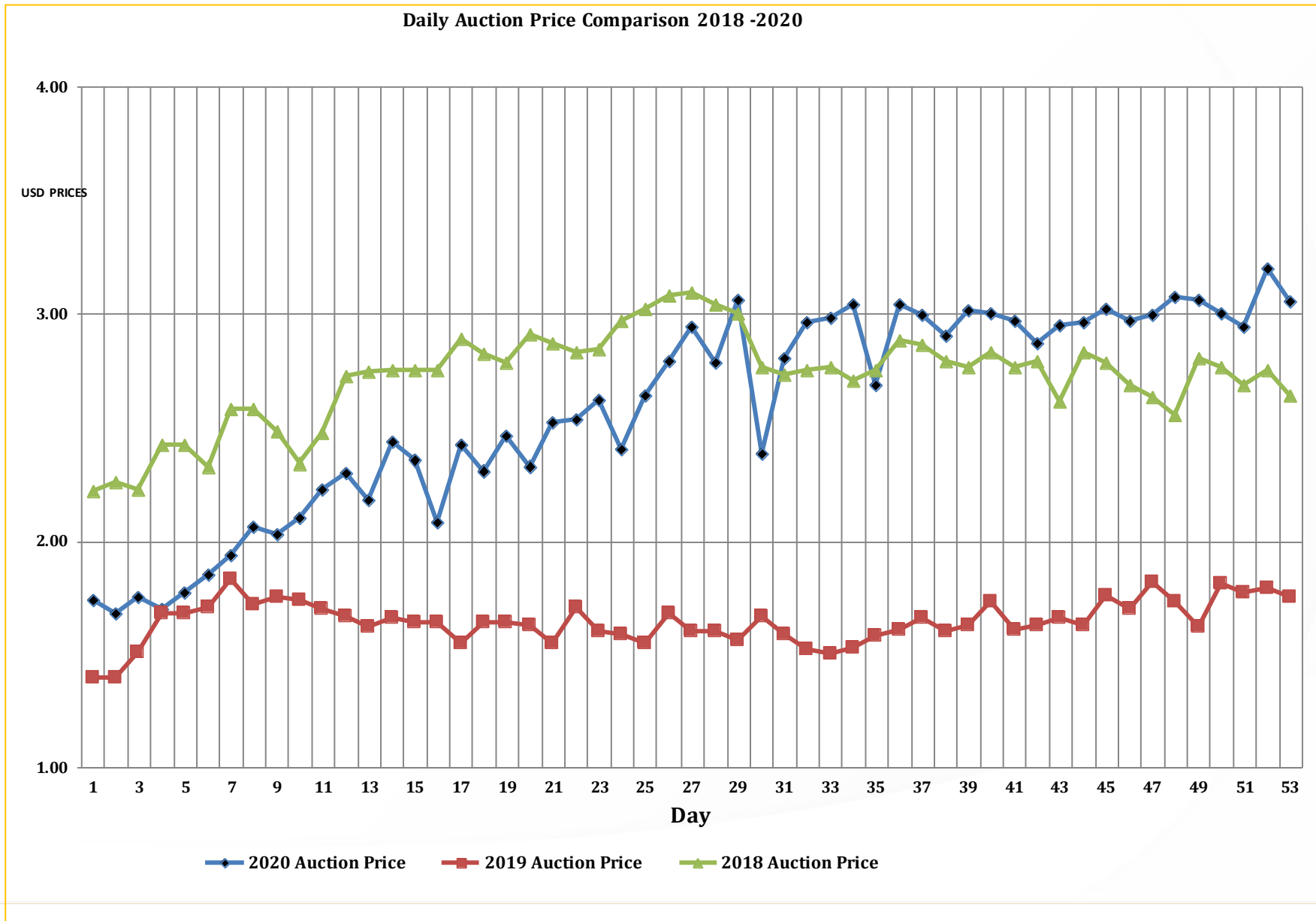
2.1 DAILY AUCTION SALES TREND — 2019 VS 2020



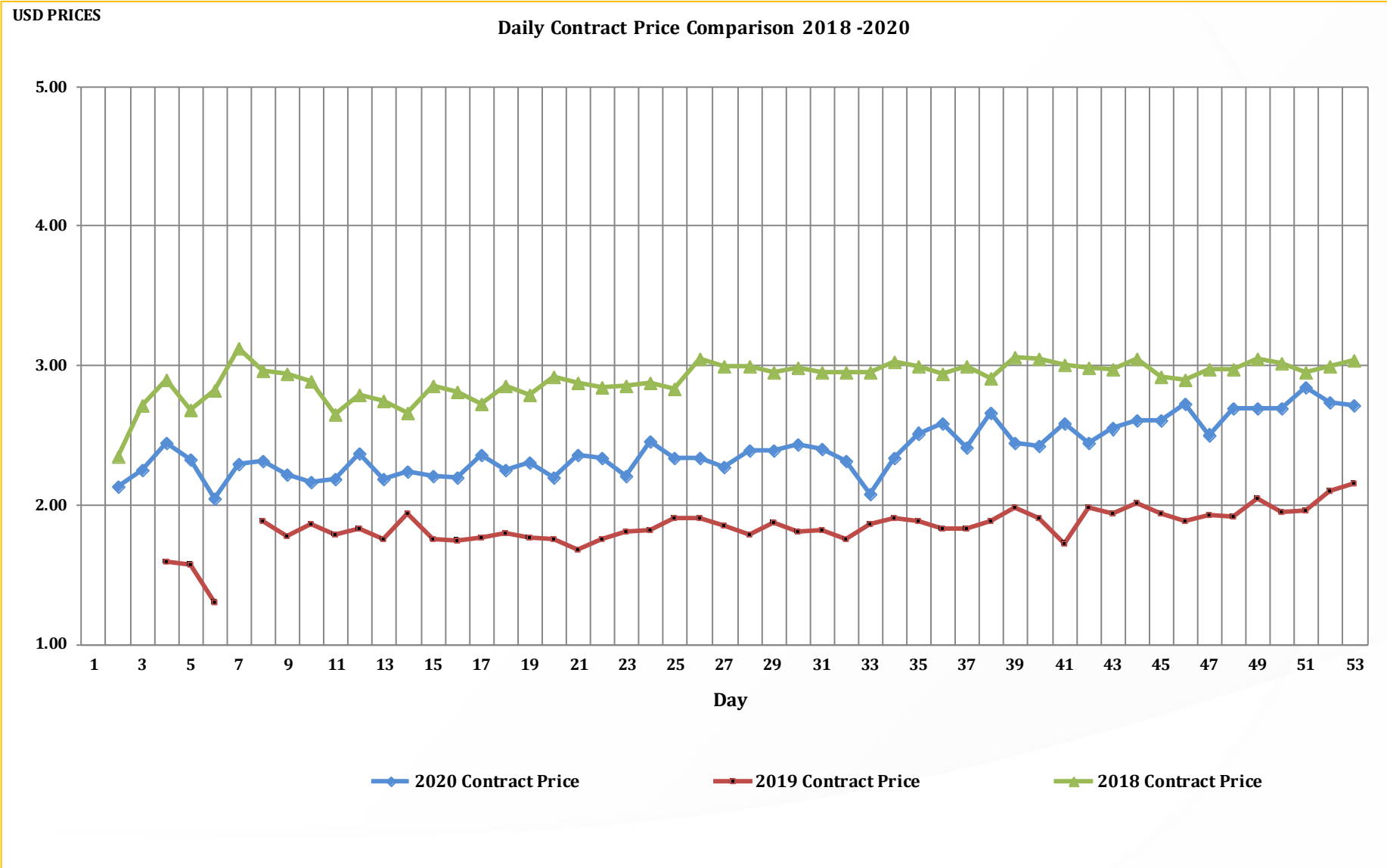
2.2 DAILY CONTRACT SALES TREND — 2019 VS 2020



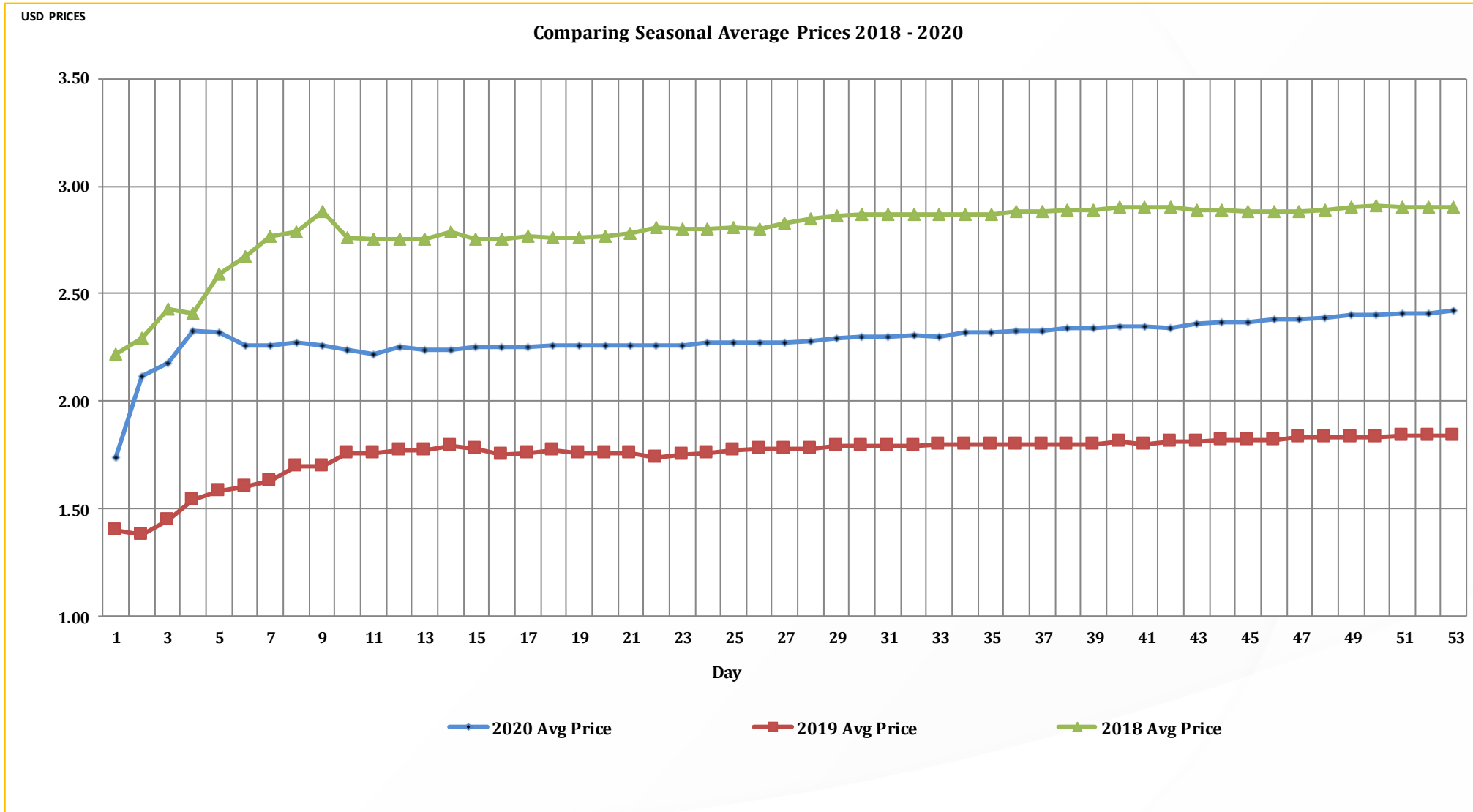
3.0 COMPARISON OF AUCTION AVERAGE PRICES FROM 2018- 2020



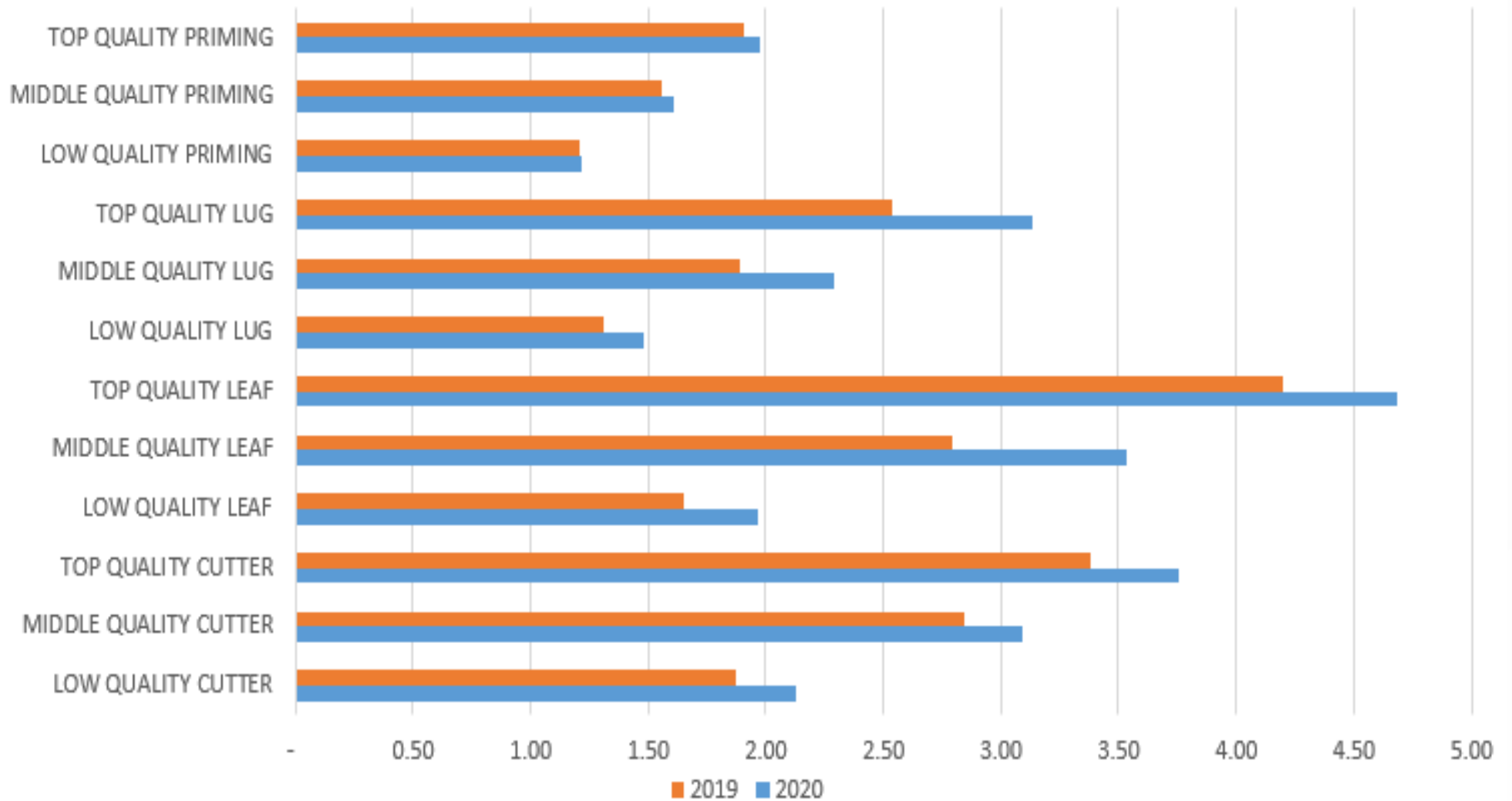
3.1 COMPARISON OF CONTRACT AVERAGE PRICES FROM 2018- 2020



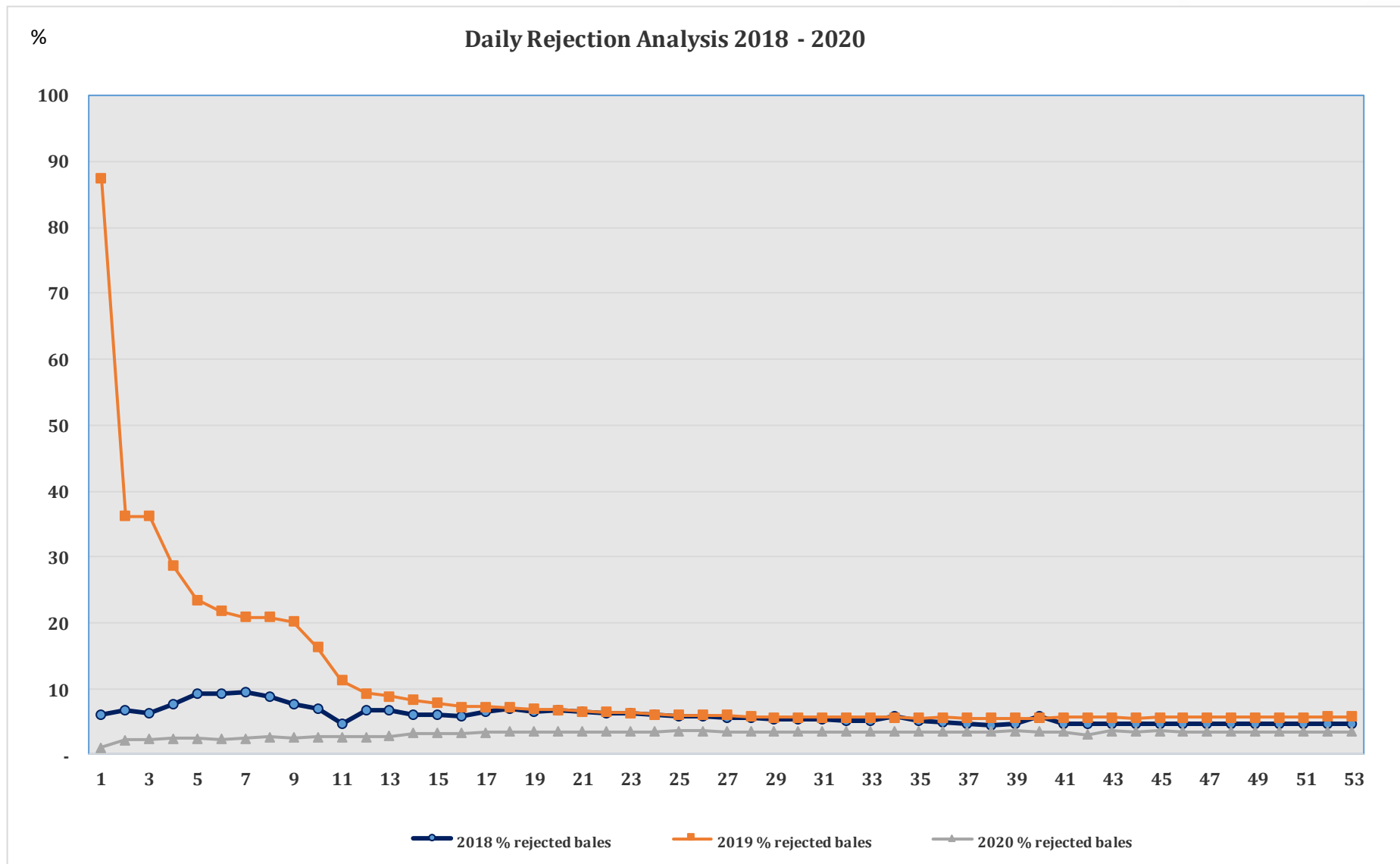
3.2 COMPARISON OF SEASONAL AVERAGE PRICES FROM 2018- 2020



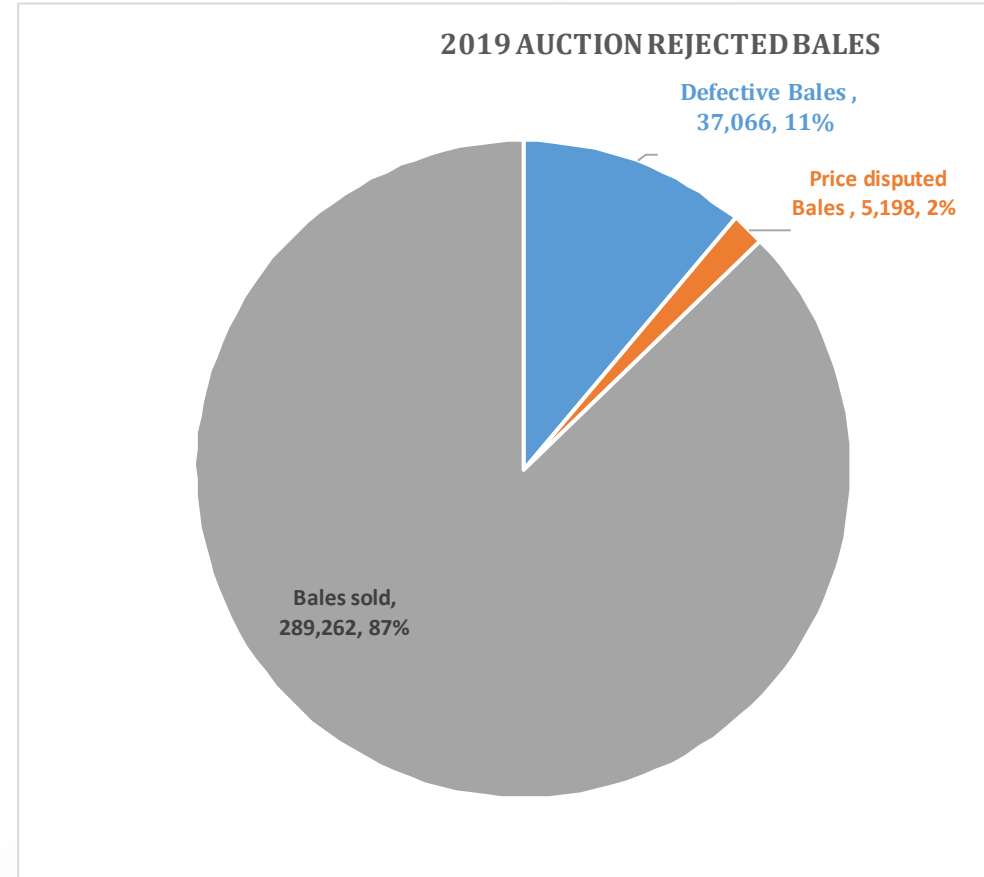
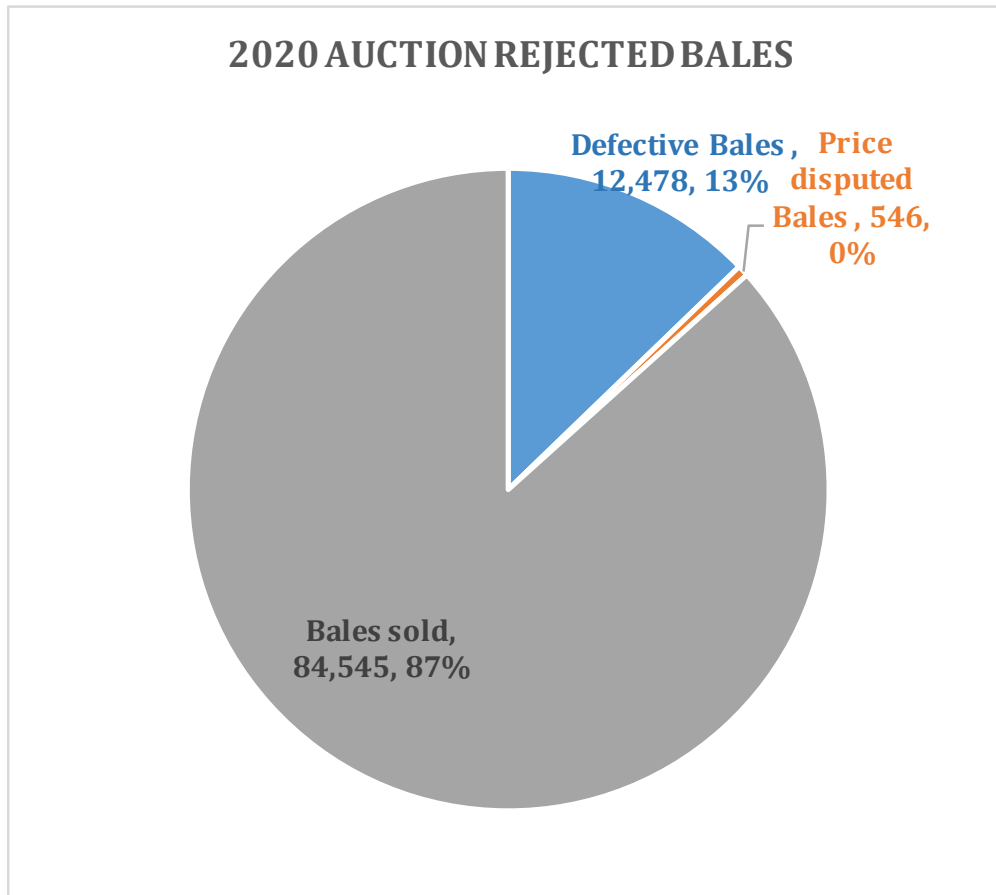
3.3 FCV TOBACCO PRICES BY GRADE 2019 VS 2020



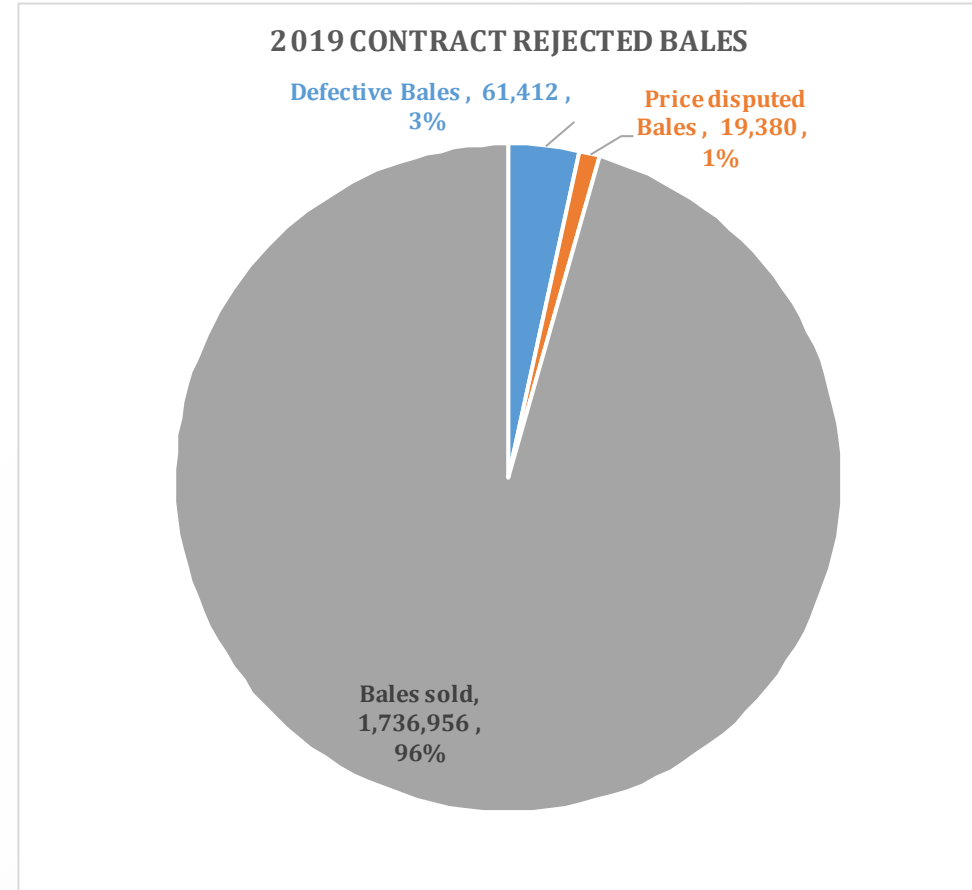
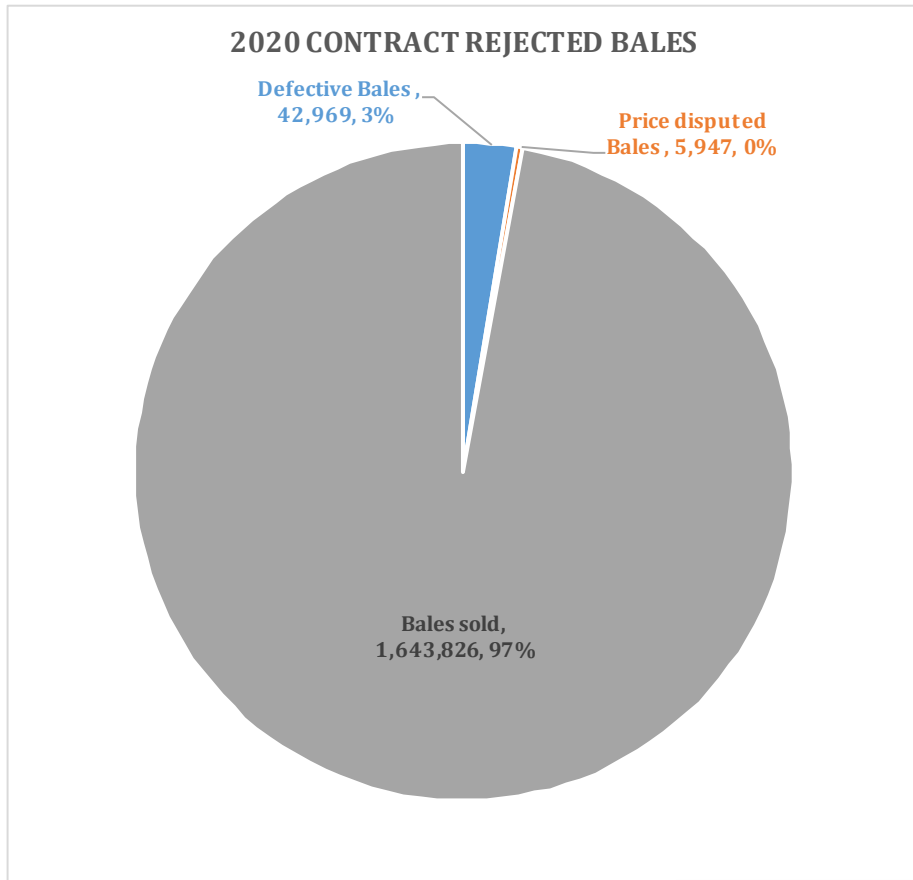
4.0 COMPARISON OF DAILY REJECTION FROM 2018 - 2020



4.1 COMPARISON OF AUCTION SEASONAL BALE REJECTION BY PRICE AND OTHER DEFECTS - 2019 VS 2020



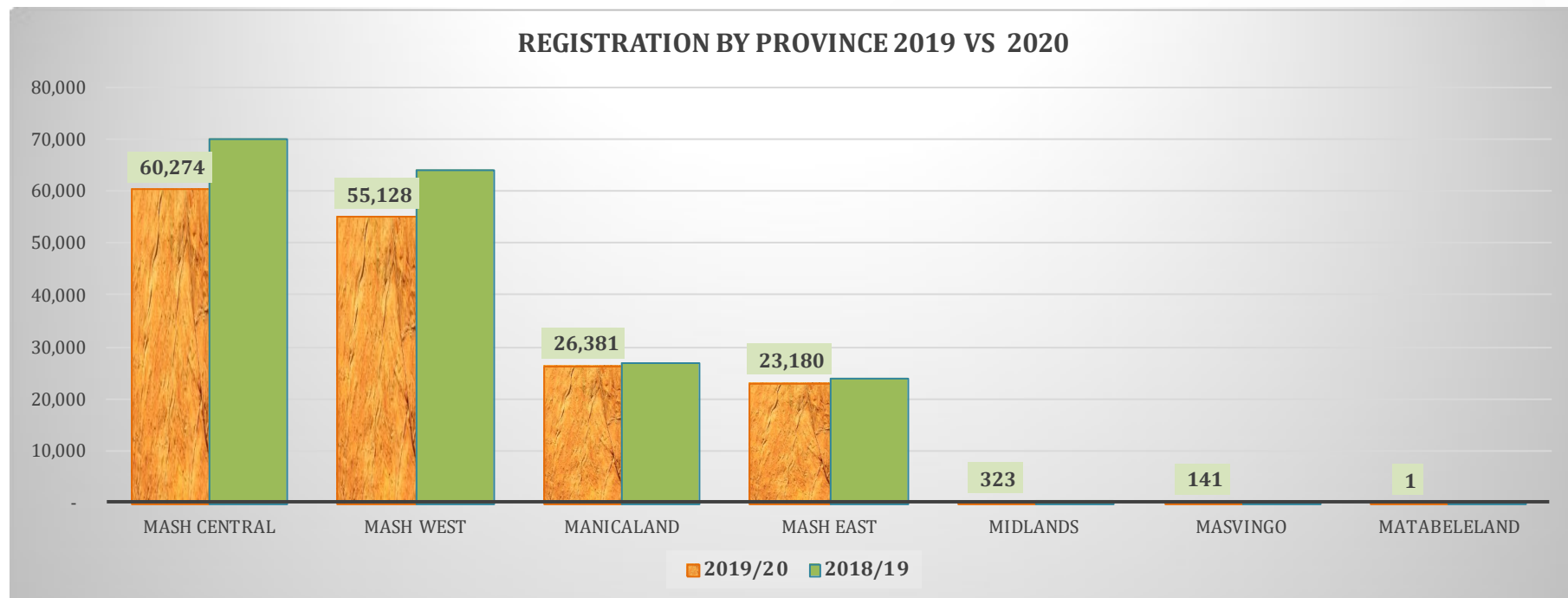
4.2 COMPARISON OF CONTRACT SEASONAL BALE REJECTION BY PRICE AND OTHER DEFECTS 2019 VS 2020



5.0 FCV TOBACCO REGISTRATIONS FOR 2019/20 AS AT 14 JULY 2020

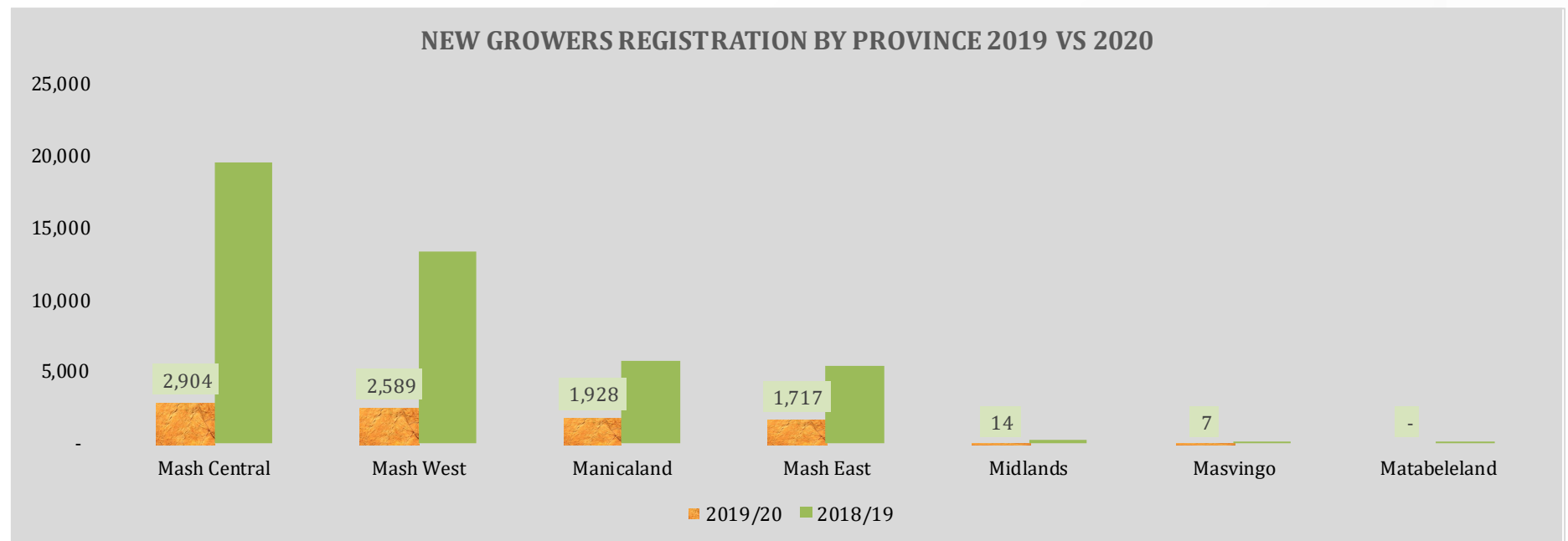
Province	Communal	A1	A2	Small Scale Com	2019/20	2018/19	Variance
Mash Central	34,076	20,665	2,794	2,739	60,274	69,844	-14%
Mash West	35,808	14,032	2,263	3,025	55,128	64,079	-14%
Manicaland	11,913	11,422	1,754	1,292	26,381	26,988	-2%
Mash East	7,765	10,730	1,813	2,872	23,180	24,187	-4%
Midlands	247	47	18	11	323	579	-44%
Masvingo	71	41	14	15	141	212	-33%
Matabeleland	-	-	-	1	1	3	-67%
TOTAL	89,880	56,937	8,656	9,955	165,428	185,892	-11%

REGISTRATION BY PROVINCE 2019 VS 2020



5.1 NEW GROWERS FOR 2019/20 SEASON AS AT 14 JULY 2020

Province	Communal	A1	A2	Small Scale Com	2019/20	2018/19	Variance
Mash Central	2,472	363	14	55	2,904	19,496	-85%
Mash West	2,267	226	50	46	2,589	13,385	-81%
Manicaland	1,379	508	15	26	1,928	5,765	-67%
Mash East	1,053	361	26	277	1,717	5,415	-68%
Midlands	11	1	-	2	14	213	-93%
Masvingo	3	-	3	1	7	68	-90%
Matabeleland	-	-	-	-	-	1	-100%
TOTAL	7,185	1,459	108	407	9,159	44,343	-79%



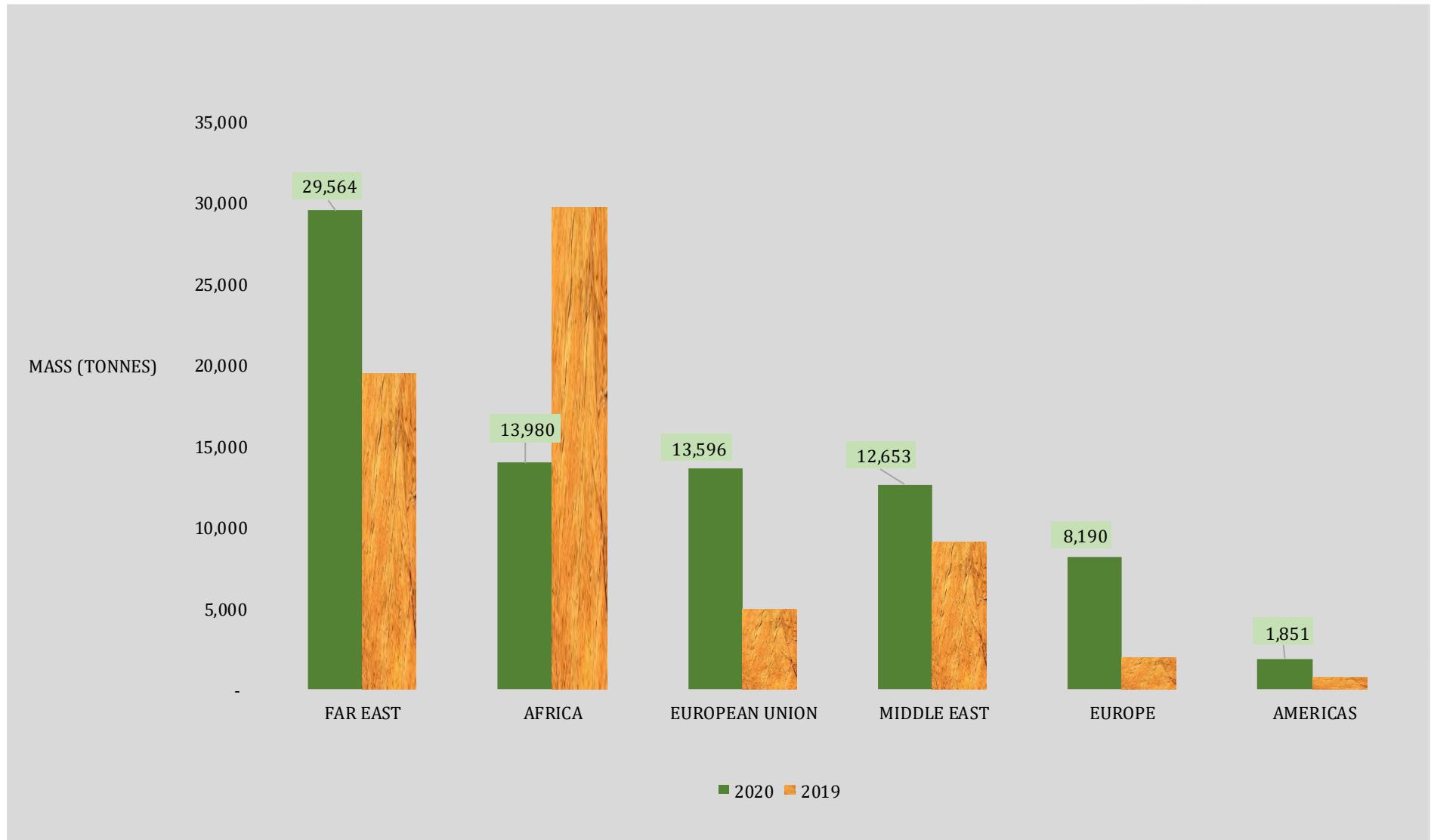
6.0 ACTIVE CONTRACTED GROWERS

PROVINCE	A1	A2	Communal	Small Scale Commercial	2019/20	2018/19	Variance
MASHONALAND CENTRAL	13,346	1,658	20,828	1,741	37,573	41,893	-10
MASHONALAND WEST	8,770	1,755	23,580	1,499	35,604	35,414	1
MANICALAND	7,317	790	7,403	1,127	16,637	13,933	19
MASHONALAND EAST	5,849	1,617	4,187	1,047	12,700	11,934	6
MIDLANDS	25	3	71	4	103	91	13
MASVINGO	10	5	17	7	39	43	-9
MATEBELELAND NORTH						2	-100
GRAND TOTAL	35,317	5,828	56,086	5,425	102,656	103,313	-1

7.4 ACTIVE NON CONTRACTED GROWERS

PROVINCE	A1	A2	Communal	Small Scale Commercial	2019/20	2018/20	Variance
MANICALAND	381	38	369	54	842	2,820	-73
MASHONALAND CENTRAL	607	105	1,310	115	2,137	7,871	-76
MASHONALAND EAST	324	106	373	76	879	3,194	-72
MASHONALAND WEST	361	90	681	55	1,187	5,005	-70
MASVINGO	5	1	9	2	17	35	-75
MATEBELELAND NORTH		1			1		-51
MIDLANDS	4		16	1	21	83	
GRAND TOTAL	1,682	341	2,758	303	5,084	19,008	-73

7.0 EXPORTS AS AT 14 JULY 2020



8.0 SEED SALES AS AT 03 JULY 2020

		As at 12/07/19	Hectares	As at 10/07/20	Hectares	% Change
ZTSA	Flue-cured	106,990	17,832	55,100	9,183	-48
TRB	Flue-cured	193,140	32,190	412,958	68,826	114
	Total FC (g)	300,130	50,022	468,058	8,010	56